# AM RICAN SOCIETY OF HEATING, REFRIGERA NG AND AIR-CONDITIONING ENGINEERS, INC.

United Engineering Center, 345 East 47 Street, New York, N. Y., 10017

#### MINUTES

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CHAPTER: Hampton Ro	ads Chap	ter	{	MEETING DATE; _	January 16	, 1974
ATTENDANCE: MEMBERS	29	_ ; GUESTS	; COMPILED BY	J. H. Wat	son, Secretar	ÿ
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CHECK LIST OF ITEMS TO BE REPORTED  1. PRESIDING OFFICER 2. CALL TO ORDER (Time & Place) 3. ROLL CALL 4. APPROVAL OF MINUTES 5. REPORTS 6. ELECTION Members Officers 7. OLD BUSINESS 8. NEW BUSINESS 9. SPEAKER (Title) (Bus.) (City) Subject 10. DISCUSSION 11. MOTIONS 12. RESOLUTIONS 13. OTHER FEATURES	2. 8: 4. Mi Se 5. Gu in Ch 7. Pr ti se	cretary.  s Catherine, our checking airman, intro esident Jense on Contest an nted in compe  5th Place, Norfolk St Demand by  4th Place, Engineer a "Lighting  3rd Place, with Virgi Comfort."  2nd Place, with Autom for Office lst Place, Aeronautic Building D  dges Were:  Mr. Wallac Company an	Treasurer, respectively account. Moduced guests an announced ad made the actition, the set of the college, Chilled Water \$20.00 - Mrest College, Chilled Water \$20.00 - Mrest National Action - 10 \$20.00 - Mrest Chemical \$50.00 - Mrest Chemical \$50.00 - Mrest Equipment Buildings."  \$125.00 - Mrest Equipment Buildings."	e read and read treasurer. George Definition of the winners wards. Of five winners and the winners of the winne	liken, Profestion in Electron in Electron Electron Ender Admiction."  Sarma, System Colar Energy for the Profession Heat Storage Energy for Energy for Electron Energy for Electron Energy for Electron E	f \$342.99 ership  y Conservators pre- sor at rical  dhanical inistration  Analyst or Personal al Engineer System  tional ing
· ·		Mr. John W	. Burkert - I	President of	f Delaware En	ergy and

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Design Corp. of Newark, Delaware.

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Mr. Carl J. Opatrny - Mechanical Engineer with Byer, Urban, Klug and Pillenger of Cleveland, Ohio.

9. A Panel Discussion was held on the topic "How, Why and When More Efficient Structures will be Designed, Financed and Constructed." The moderator for this discussion was Vice President Jim Griffin and Members were:

Mr. Don Dreelin - Terry Corporation

Mr. Jim Walters - Virginia National Bakk, Mortgage Dept.

Mr. James Pucher - Williams and Taswell and Assoc.

Mr. Warren Redford - Naval Facilities Engineering Command

In their opening statements the panel made the following points:

Mr. Pucher said the reason for waste is that we, as a nation, never had to care before; but now, that everyone is concerned, he is sure that good architectual and engineering solutions will evolve.

Mr. Dreelin said that he, as a contractor and developer, could not buy more energy saving devises because lending institutions would not increase mortgage amount. This is because mortgage amounts are established by capitalization and \$/SF construction cost of projects. He predicted energy cost to double every four years.

Mr. Walters said that banks look at the same criterion that other lending institutions look at and utilities costs are generally not among this criteria. Historical statistics still govern rather than detailed capitalization. He indicated that government would probably have to step in with laws or incentives.

Mr. Redford brought out the fact that The Navy was working in many areas locally to conserve energy in its structures. Some of these are geothemal usage, solar usage, double glazing and application of insulation to outside of buildings.

As the discussion went on, again and again, it was brought out that lending institutions pay more attention to the developer's Past record and historical statistics rather than on analysis of the total economics of a particular project. It was generally agreed that the Federal Government

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would soon require energy conservation on the buildings for which they furnished funds or a portion of funds and this stimulus, plus the rising cost for utilities, would get the entire industry moving towards more energy conservation in structures.					
3. "A most enjoyable evening was the general consensus of the members. It would be appreciated if some publicity could be given this meeting. Therefore, the two photographs showing the panel members and contest winners are enclosed.					