

ASHRAE MONITOR

Hampton Roads Chapter

January 1, 2000 - Special Keepsake Edition

Vol. XIII Issue 5

PAST PRESIDENT'S NIGHT

Who: Members, Prospective members and all interested HVAC&R Associates

Date: January 12, 1999

Place: Lake Wright Inn - Cape Charles Room,
6280 North Hampton Blvd., Norfolk, Virginia

Menu: Tossed salad, Seafood Creole complemented by chef's selection of potatoes, garden vegetables, rolls, dessert, coffee and iced tea.

Cost: Members \$18.00, Guests \$20.00, Students \$8.00
Past Presidents - Free

Events: 5:15-5:45 p.m. - Board Meeting
5:45-6:15 p.m. - Social
6:15-6:45 p.m. - Dinner
6:45-7:00 p.m. - Business Meeting
7:00-8:30 p.m. - Program

Reservations: Please confirm your reservations via fax using the attached reservation form before Noon, Monday January 10th.

Today's Thought

There is a time in the life of every problem when it is big enough to see, yet small enough to solve.

The Construction Industry - A Cash Flow Nightmare

How often have you designed, built, or provided equipment for a project, only to be unable to collect your fees from the client/customer? Do you know how to protect yourself from allowing this to happen? If it does happen, do you know the most effective and politically correct way to get your money?

Be sure to attend this special panel discussion and question/answer period with three professionals who specialize in credit issues affecting the construction industry, your

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President - Kelly S. Mason
President Elect - Timothy A. Patterson
Vice President - William H. Lakin, P.E.
Secretary - Scott D. Almond
Treasurer - Jim Szabo



Chapter cannot act on behalf of the Society.

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profit margin, and client relations.

CPA: Athena Robbins, Partner at Carmines, Robbins & Co, PLC

Lawyer: Philip Forbes IV, PC

Collection Agent: Brian Bacon, VP of Commonwealth Information Services



Research Promotion

Our Chapter worked very hard to achieve the Full Circle Award. Without the commitment of the Board Members and the Research Promotion Chair Nancy J. Mitchell-Veeck, this would not have been possible. Congratulations!!



From the Presidents Pen

Well Y2K didn't affect my computer so I guess I still have to write this Presidents Pen. I hope the same is true for all of you.

It has come that time of year that we like to show our appreciation to all the Past Presidents of the Hampton Roads Chapter for their support of the chapter. The upcoming meeting has been declared **Past Presidents' Night**. I would like to see a lot of Past Presidents at the meeting so that you can be recognized for your achievements as an ASHRAE member. The chapter will also pay for your meal so there is no reason not to attend, Vince.

I wanted to thank Bill Lakin for organizing a fabulous tour & social for last month's meeting. I want all of you to know that Bill has gone above and beyond what could ever have been expected of him as the Programs Chairman. I think all of those who attended the meeting would agree that Bill did a great job of organizing the program.

I also wanted to let you know that the January meeting will be just as exciting. How do I get paid on time for the services and/or material I provided? Many Engineers, Manufacturers Representatives, and Contractors ask this ques-

tion all the time. Find out what the professionals think during a special panel discussion. We have had great success with panel discussions like this so please make your plans to attend now!

See you at the meeting.

Thanks,

Kelly S. Mason
President



TEGA

Any member or associate member who has made a presentation on any HVAC topic to approximately 10 people or more, please contact Bill Watts at 466-5551, or e-mail at Willis-C. Watts@VNG.com. The Chapter needs more presentations to meet par for our 1999 TEGA PAOE goals.



Student Activities

Applications are now available for the Chapter's Gordon Zipperer III Scholarship from Jim Francis at 595-9041 or franciswyo@aol.com, and will soon be available from Skip Krepcik and Dr. Roberts. The annual scholarship competition, held to support deserving TCC and ODU students pursuing HVAC & R careers, is for the 2000-2001 school year. Applications will be due in early March, followed by interviews, and the announcement of winners at the April chapter meeting. Last year a total of \$2,000 was awarded.



Social Sponsorship

Thanks to Bill Lakin of Infinity Design Group and Hobbs and Associates for co-sponsoring last month's Christmas social at Carmela's. If you or your organization would like to be the Sponsor of the meeting social, please contact our Chapter Treasurer, Mr. Jim Szabo at (757) 499-4562. Your generous donation of \$50.00 will be used to offset the cost of the Social. In return, we will acknowledge the social sponsor at the meeting and in the following *ASHRAE MONITOR*. Let your colleges, clients and friends know of your support for our local chapter.

ASHRAE 1999 - 2000 Meeting Schedule

Student Night

Engineering & Construction Considerations for TABS

Jim Rudiger & Gary Strickland

September 8, 1999

Past Presidents' Night

The Construction Industry - A Cash Flow Nightmare

Athens Robbins
Philip Forbes
Brian Bacon

January 12, 2000

Membership Night #1

Kitchen Ventilation

Rich Catan

October 13, 1999

Membership Night #2

Demand Control Ventilation

Geoffrey Bridges

February 9, 2000

Research Promotion #1

Engineering and Construction Considerations for Noise and Vibrations

Dwight Landry & Tim Norviel

November 10, 1999

Research Promotion #2

Integrated Design

Don Larsson & Linda Pressler

March 8, 2000

Plant Tour

NASA - NTF

Olin Jerrit

December 8, 1999

"R" for Refrigeration

Technical Impacting the HVAC Industry

J. E. Cox, P.E., Ph.D.

April 12, 2000



Hampton Roads Chapter ASHRAE Annual Scholarship Fund Benefit Golf Tournament

May 5, 2000

ASHRAE MONITOR

January 1, 2000 Volume XIII, Issue 5

c/o Thermo-Trol Systems
1728 Virginia Beach Blvd. Suite 118
Virginia Beach, Virginia 23454

Mailing
Address
Goes
Here

ASHRAE MONITOR

To: Hampton Roads Chapter , ASHRAE
Fax: (757) 989-5915

I Will Be Attending the January 12th Meeting. My e-mail address is _____

For meeting reservations please fax this page to Hampton Roads Chapter, ASHRAE or contact Bill Lakin at (757) 877-9833.

Deadline for reservations and cancellations: Monday, January 10 - Noon.
Late cancellations and "no shows" will be billed to the appropriate individuals.

Cost: Members \$18.00, Guests \$20.00 and Students – \$8.00

This FAX will confirm my reservation for the dinner meeting and program for the above date.
This FAX will also confirm the reservations for the following members/guests indicated below:

1. Name on Label (cross out if not attending) 3. _____
2. _____ 4. _____